ROMANIA'S INVESTMENT POTENTIAL FOR AGRIBUSINESS

Bucharest

MAY 11, 2011

Agenda

- Worldwide trends
- Regional trends
- Country opportunities
- Conclusions

Cargill touches the world of business.
From farmers to Fortune 500 companies.

Creating supply chains and shipping products to over 6,000 ports worldwide

Helping farmers optimize yields, store crops and access the best markets

Managing risk and stabilizing pricing for farmers and corporate customers

Our strength is our ability to connect expertise around the world.

North America
53% of gross investment
61,000 employees

Europe/Africa
24% of gross investment
20,000 employees

Latin America
13% of gross investment
21,000 employees

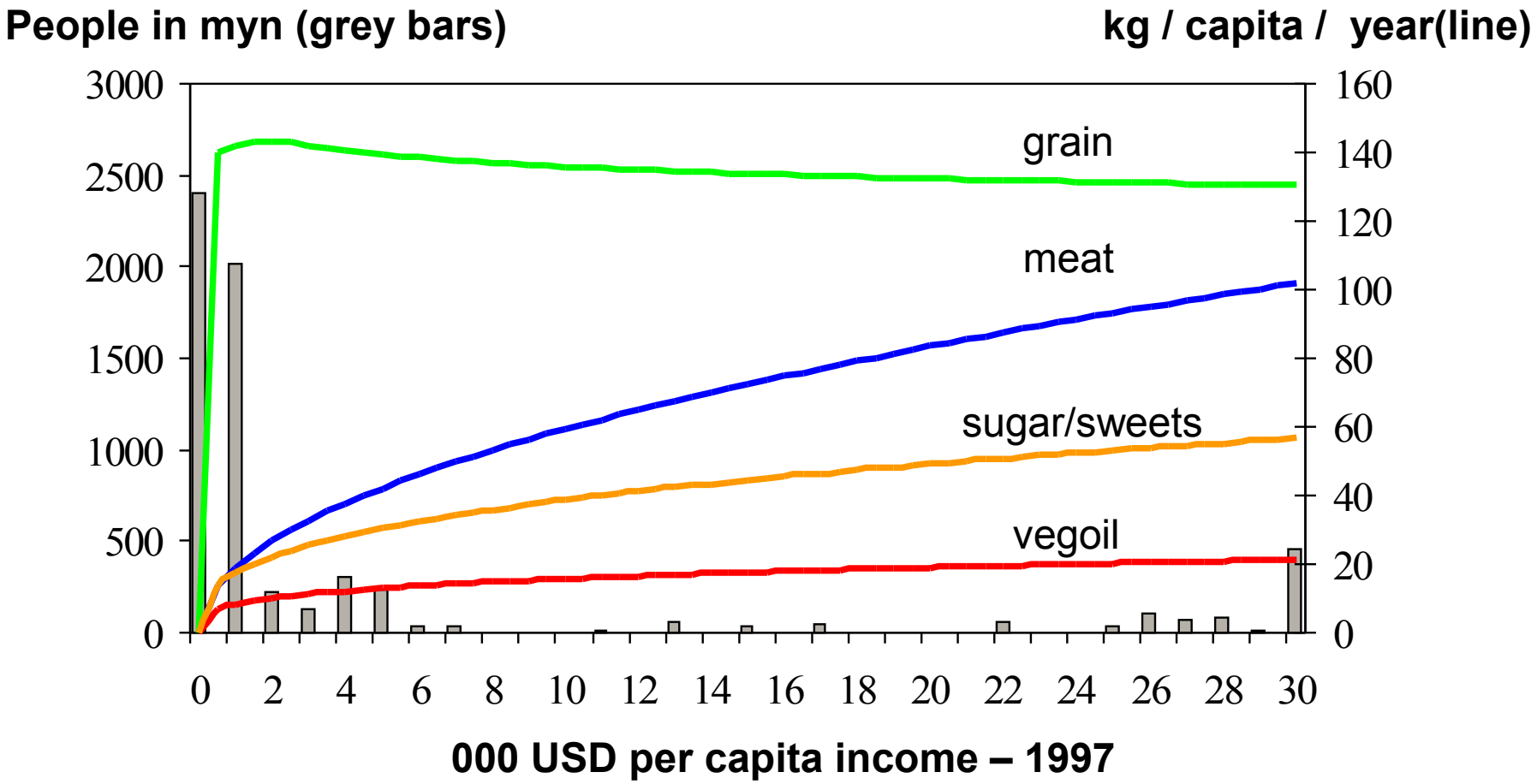
Asia/Pacific
10% of gross investment
29,000 employees

131,000 employees
in 66 countries.

As of May 31, 2010

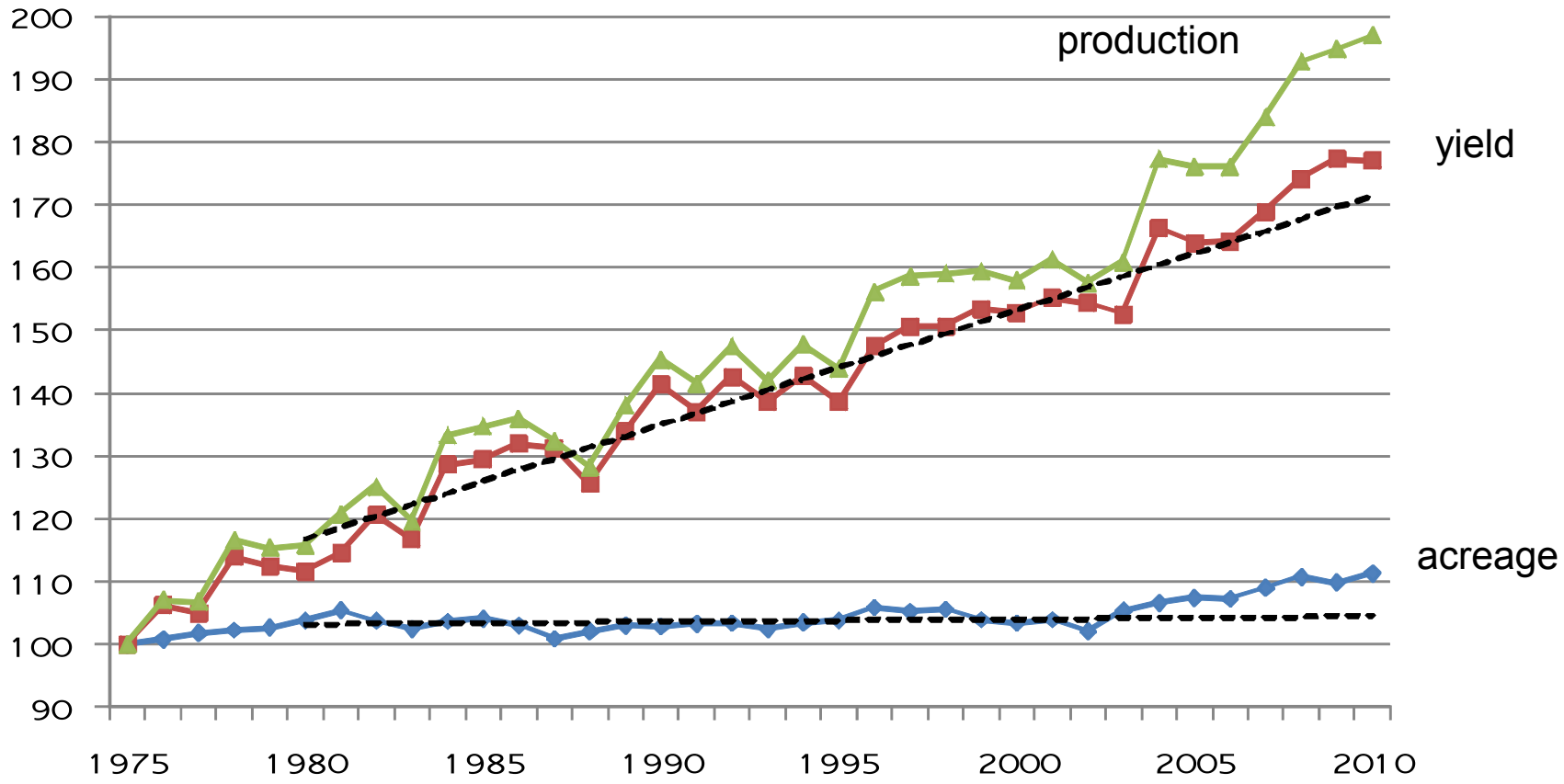
Demand Trends

Consumption habits in relation to income structure

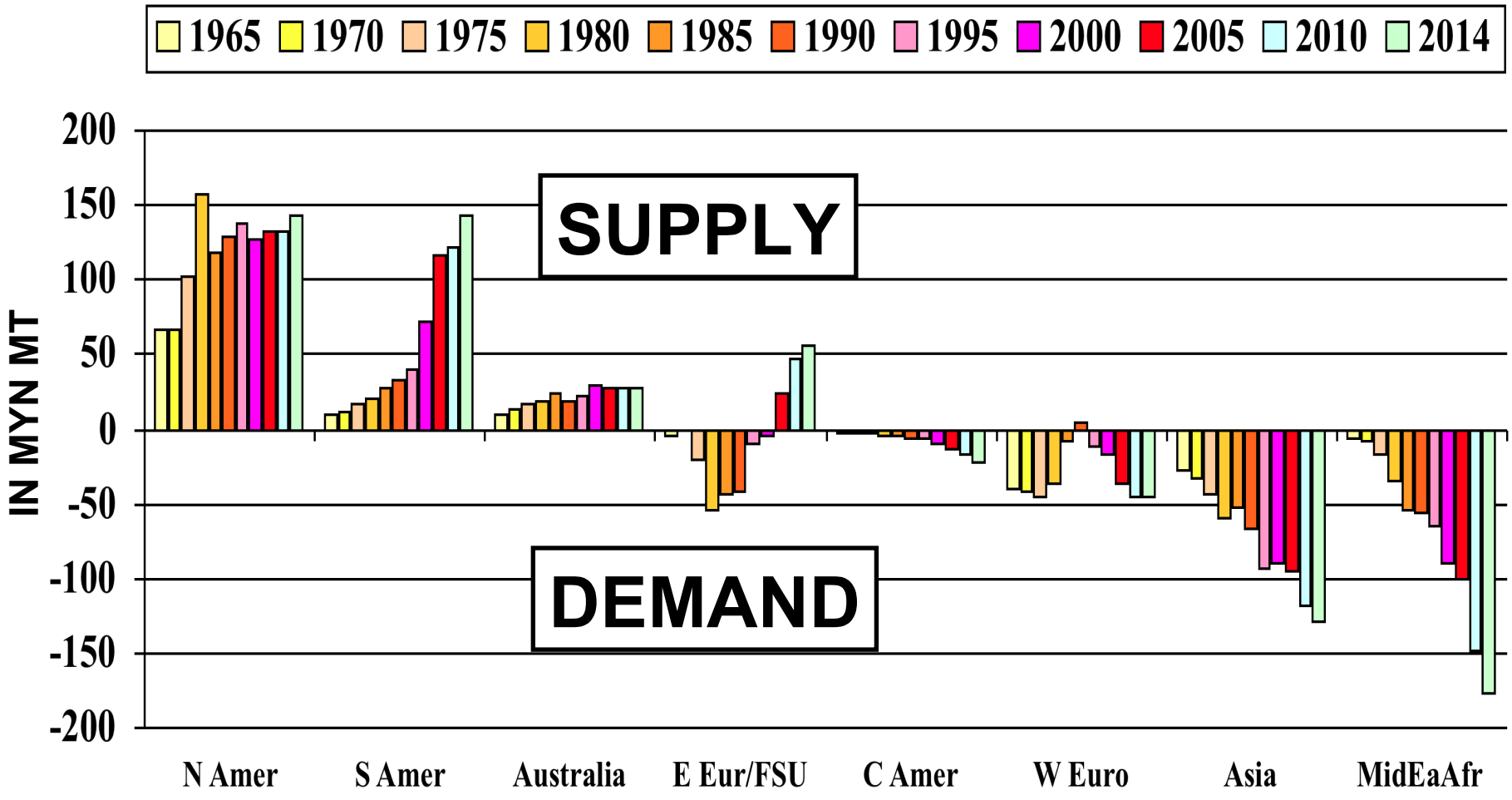


Productions trend

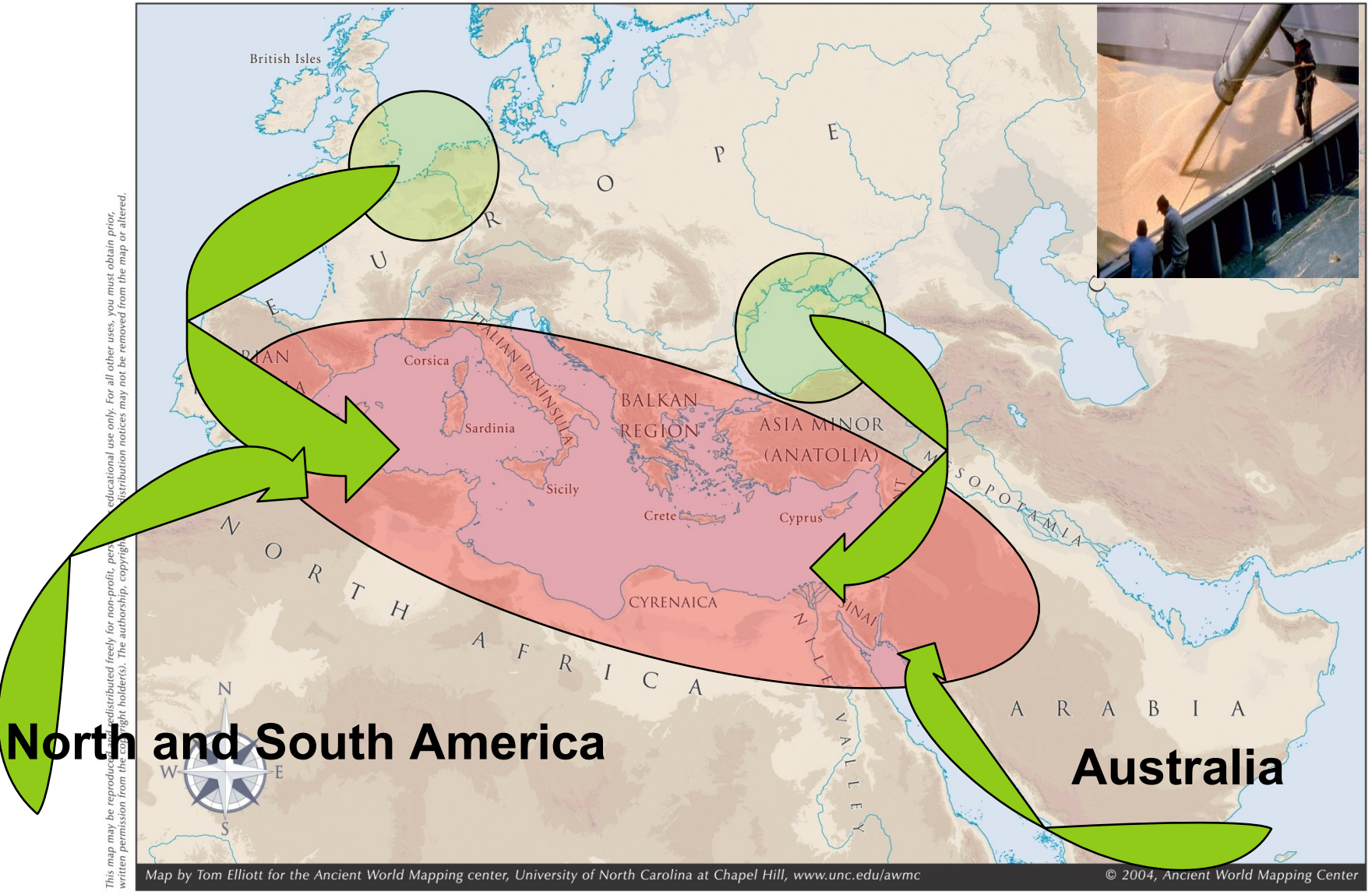
(indices – 1975 = 100)



Commodity flows



Supply structure into the Mediterranean Sea and Middle East



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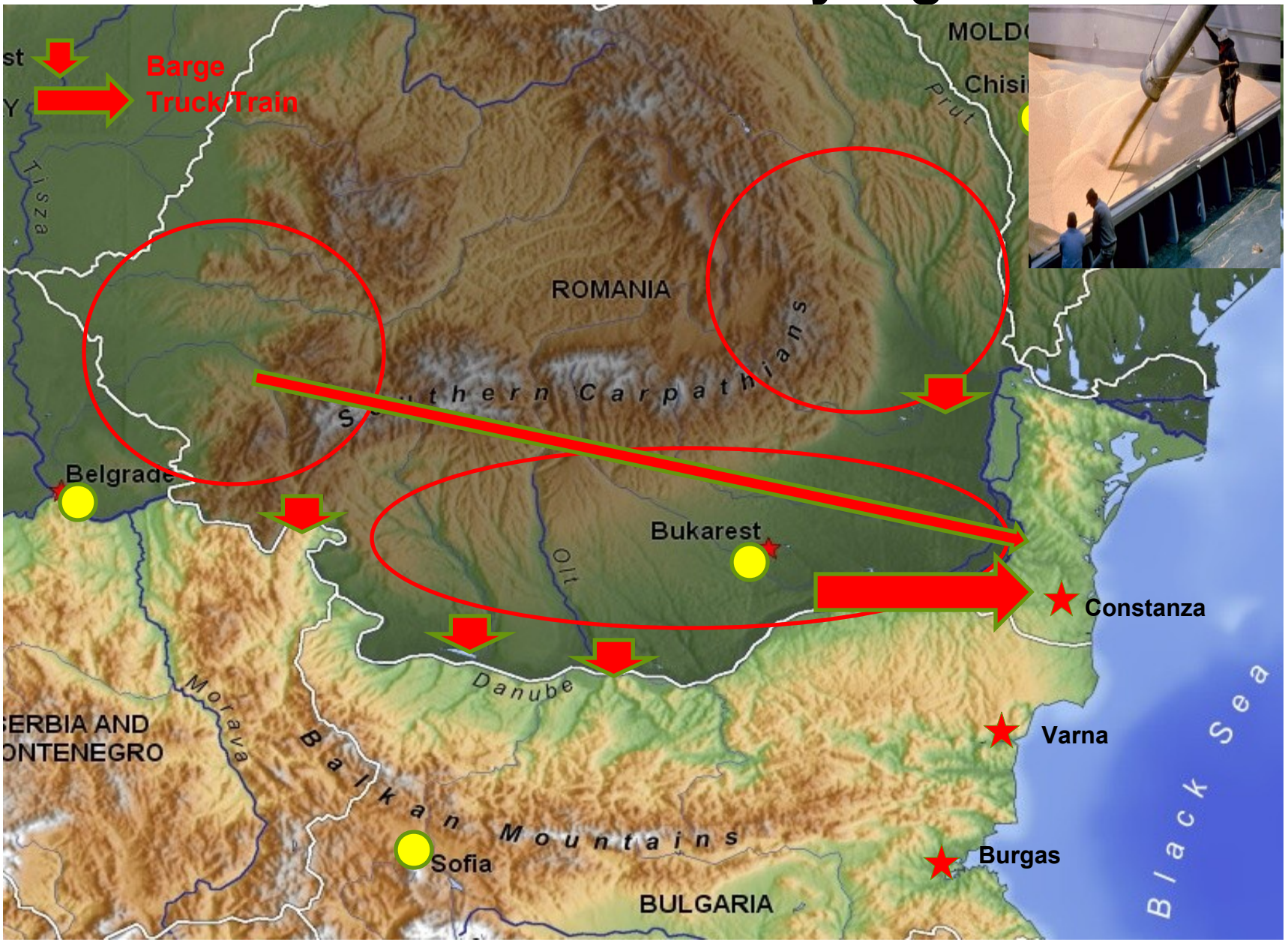
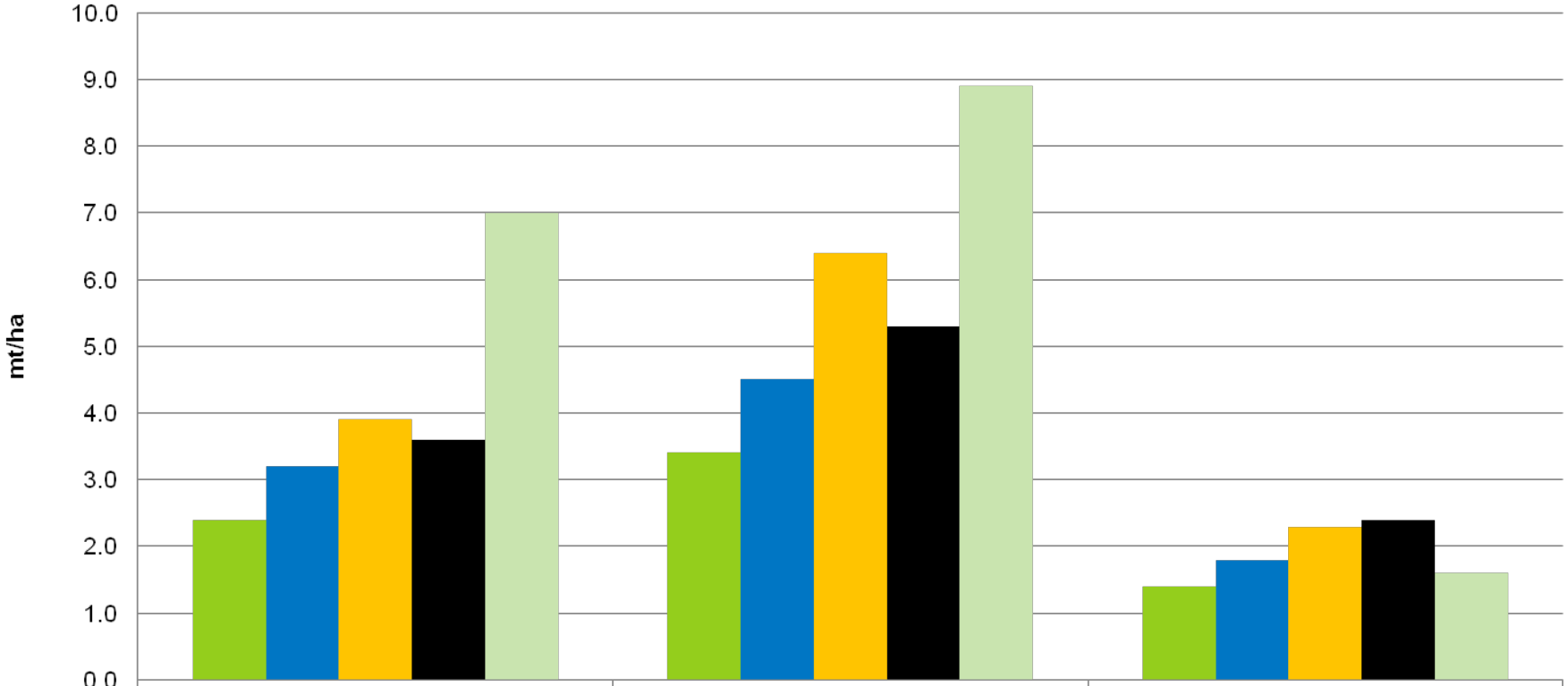
Lambert Azimuthal Equal Area Projection
Scale: 1:27 million (1 inch = 426 miles; 1 centimeter = 270 kilometers)

Elevation from the SRTM30 dataset, via GLCF (glcf.umiacs.umd.edu); historic coastlines and rivers after the Barrington Atlas of the Greek and Roman World (Princeton, 2000); addl. linework from 'ESRI Maps and Data' 2003. Symbology is original work of the Ancient World Mapping Center

Romanian commodity logistic

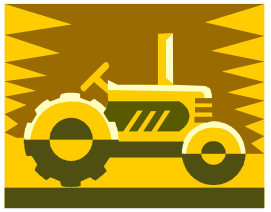


Yield comparison



	Wheat	Corn	SFS
Romania	2.4	3.4	1.4
Bulgaria	3.2	4.5	1.8
Hungary	3.9	6.4	2.3
Serbia	3.6	5.3	2.4
EU15	7.0	8.9	1.6

Conclusions



- Increasing demand of agricultural products in the world
- Big demand areas close to the Black Sea region
- Good infrastructure along the Danube and in Constanta
- Improvement needed in road networks
- Improvement opportunities in the yield structure
- Converting idle land into cultivated land

Thank you